

**COKER, SCHICKEL, SORENSON,
POSGAY & IRACKI**
— TRIAL ATTORNEYS —

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Stefano D. Portigliatti is a trial attorney specializing in commercial motor vehicles cases at Coker Schickel Sorenson Posgay & Iracki, PA in Jacksonville, FL. Stefano is also the founder of the Trucking Litigation Academy, which assists other plaintiffs' attorneys handling trucking cases with forms, resources, and seminars available at www.truck.law. He has represented clients in over 70 trucking cases and helped obtain more than \$30,000,000 in verdicts and settlements just in the last five years.

Stefano is also the vice president of SOAR Global Institute in Orlando, FL - a human behavior research lab focusing on human communication, motivation and decision making. With that background, Stefano has applied the science of human motivation and communication to develop trial methods and strategies that have resulted in outstanding verdicts. Stefano obtained a recent verdict for \$9,997,000 in non-economic damages alone, in a case where he asked the jury for \$9,300,000. In another recent trial, the jury returned a verdict for \$1,150,000, over 20% more than the \$940,000 Stefano asked for in closing.

Stefano is one of the youngest attorneys to be included among Super Lawyer's Rising Stars. He often presents on topics related to trial and trucking litigation. He is a member of the AAJ's Trucking Litigation Group and the Academy of Truck Accident Attorneys, where he serves as vice-chair of the New Trucking Lawyer Division. Stefano is also vice-chair of the Florida Bar's Leadership Academy, which fosters diversity in the Florida Bar while developing the future leadership of our profession.

Outside his professional work, Stefano is a musician and likes to sail, golf, cook and travel with his wife, Brittany. Together they volunteer with New Beginnings Global Outreach to provide services and resources for emotional, physical and spiritual health to the needy.